



Liberty Utilities offers small businesses (those with less than 200kW demand):

- **Free energy audits** help small businesses identify the best opportunities for improved energy efficiency
- **Prescriptive Incentives** for new energy efficient equipment retrofits, new construction, process expansion, or replacement of old equipment, including:
 - Lighting
 - Chillers and HVAC systems
 - Compressed Air systems
 - Motors and Variable Frequency Drives
 - Weatherization (air sealing & insulation)

Prescriptive incentives are **pre-calculated** for each unit installed: up to **35%** off the cost of retrofit projects (**50%** for lighting) and **75%** off the incremental cost of new efficient equipment.

- **Custom Incentives** are available for other, less common, installations. Eligibility is determined by quantifying and evaluating project costs versus potential energy savings.

To get started:

1. **Schedule** your FREE energy audit
2. **Prioritize** energy upgrade opportunities
3. **Apply** for approval for appropriate incentives
4. **Install** approved upgrades and measures
5. **Collect** your incentive and continue saving!

To begin, call **603.637.4346** or email LibertyCandI@FranklinEnergy.com



Eversource offers small businesses the **Smart Energy Solutions program:**

- **Small Business Energy Solutions**
 - Free energy audit and written proposal
 - Replaces inefficient lighting and refrigeration equipment
 - 50% of costs paid for approved measures
- **Commercial and Industrial Retrofits**
 - Lighting
 - Electric Motors
 - Variable Frequency Drives
 - Compressed Air
 - Custom Projects
- **New Equipment and Construction Program**
 - Lighting and controls
 - Electric Motors
 - Variable Frequency Drives
 - Compressed Air
 - HVAC and Chillers
 - Custom Projects

To get started:

1. **Schedule** your FREE energy audit
2. **Prioritize** opportunities for improvement
3. **Apply** for approval of eligible incentives
4. **Install** approved measures and upgrades
5. **Collect** your incentive and continue saving!

To begin, call your **Account Executive** at the **Business Contact Center** at **866.554.6025**.



New Hampshire Electric Co-op (NHEC) offers several programs for small businesses:

- **Heating Equipment and Weatherization**
 - Up to 35% off weatherization costs
 - Rebates on efficient heating upgrades
- **Heat Pumps**
 - Cold Climate Heat Pumps
 - Heat Pump Hot Water Heaters
- **Equipment Retrofits**
 - Lighting
 - Electric Motors
 - Variable Frequency Drives
 - Compressed Air
- **New Equipment and Construction**
 - Lighting
 - Electric Motors
 - Variable Frequency Drives
 - HVAC and Chillers
 - Custom Incentives
- **Custom Incentive**
 - Up to 35% of the installed cost of qualifying projects

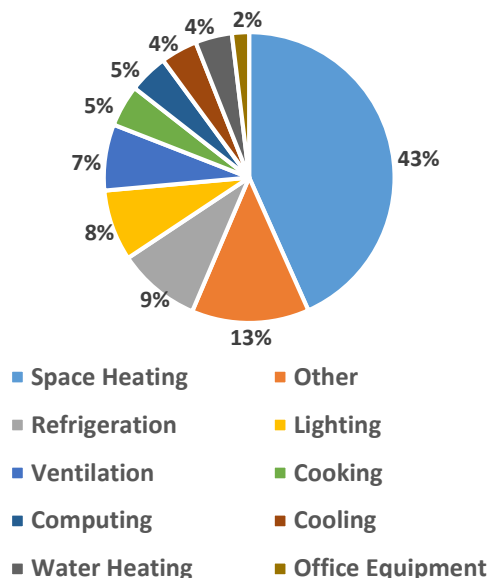
To get started:

1. **Schedule** an energy audit with a qualified contractor and receive a scope of work
2. **Prioritize** which upgrades to undertake
3. **Apply** for approval of eligible incentives
4. **Install** approved measures and upgrades
5. **Collect** your incentive and continue saving!

To begin, contact Phil LaMoreaux, at LaMoreauxP@NHEC.com or 603.536.8856

How is Energy Used?

U.S. Energy Information
Administration's *Commercial Buildings
Energy Consumption,
New England 2012*



There are **opportunities** in each area to **save energy** and **lower your bills**.

Utility programs make it easier for small businesses to **reduce the cost** of energy improvements.

Vital Communities is here to help:

- **Recognize** how your business consumes energy
- **Connect** you with trusted professionals
- **Prioritize** which projects to undertake
- **Qualify** for rebates and incentives
- **Access** financing and other resources
- **Increase** the comfort at your business
- **Save** your business money on energy costs



Efficiency Vermont offers **business rebates** in the following categories:

- Energy Assessments and Audits
- Heating, Cooling, and Ventilation
- Insulation, Windows, and Doors
- Lighting & Electronics
- Refrigeration & Commercial Kitchens
- Appliances
- Agricultural Equipment
- Industrial & Special Equipment
- Renovation & Construction

To get started:

1. **Visit** efficiencyvermont.com/rebates to browse the rebates available for your business
2. **Read** the Terms and Conditions of each rebate to determine if your business is eligible
3. **Verify** that the product or upgrade you are going to install meets all eligibility requirements
4. **Purchase and install** the qualifying product or upgrade at your business
5. **Submit your application** for a rebate and attach a copy of your invoice as proof of purchase
6. **Save money** on the cost of upgrades and installed measures that receive approval

Need help? Stop by the Barre Office at 322 North Main Street, Barre, VT 05641 or call **888.921.5990**

Small Business Energy Efficiency Guide



Looking for ways to make your **small business more efficient?**

Vital Communities is here to help you **understand** how your business uses energy, **identify** opportunities for upgrades, **take advantage** of incentives and rebates your utility offers, and **enjoy** the benefits energy efficiency will have on your bottom line.



Working Together for

VITAL COMMUNITIES

Sarah Brock and Paige Heverly

Energy@VitalCommunities.org

802.291.9100 x109 or x114

Energy Program at Vital Communities