Local Weatherization Guide
Low income Weatherization
Sustainable Woodstock
Presenter: Zachariah Ralph
Low Income Weatherization Program

1. **Who needs to weatherize?**
   1. Public Events
   2. Mailing
   3. Guide
   4. Word of Mouth

2. **Preliminary Phone Call:** How efficient is their home? Calculate BTUs/SQ FT

3. **Home Visit:** Determine need and expediency to determine best path forward, and make suggestions of what programs to use.

4. **Be an advocate:** Help them with paper work and navigating applications. Follow up with applications.

5. **Home Energy Audits:** Attend audits, meetings or home energy visits

6. **Financing:** Help them review financing options to determine how to pay for the upgrades if necessary

7. **Fill the Gaps:** Sustainable Woodstock “plugs the holes” where the other programs don’t work with small grants and volunteers!
Home Visit

- **What is the Need?** Is it an urgent/immediate need? Seasonal, financial, health related etc.
- **What’s the best program for them?**
  - Home Performance with Energy Star
  - The Mobile Home Replacement Program
  - COVER Home Repair
  - The Weatherization Assistance Program
- **Next steps?** Applications to fill out, calls/emails to be made, more information etc.

**Be An Advocate!**
No Cost or Low Interest Financing

- **Heat Saver Loan** The Heat Saver Loan, available throughout the State of Vermont, is a fast, easy, and flexible way to finance thermal home energy improvements.

- **Home Repair Program** The Home Repair Program through the Windham & Windsor Housing Trust helps home owners address critical health and safety issues as well as increase the energy efficiency of their homes through low cost loans, flexible terms and support with identifying a contractor and project identifying a contractor and project oversight.

- **The Neighborworks of Western Vermont Energy loan** Loan funds may be used to finance energy efficiency improvements and necessary health and safety improvements. Qualifying improvements include cold climate heat pump heating and cooling systems, efficient hot water heaters, air sealing, insulation renewables, and more.

- **Other Local funds** VSECU, Faulkner Fund, Woodstock Foundation, Neighbors Helping Neighbors, Veterans Funds etc.
Fill the gaps!

- Post COVER and/or SEVCA look for other ways to help that other organizations didn’t Review audit reports from other organizations to see what wasn’t done
  - Physical labor, financing, education etc.
- Key skilled volunteers!
- **Sustainable Woodstock Grant** Additional small grants of up to $1,000 are available for weatherization projects for qualified households from Sustainable Woodstock.
- **Credit Union of Vermont**
  Details: Individual money management counseling is offered to credit union members on such topics as budgeting and debt management. Employees also are available to present in area schools on financial management. Curriculum used includes the National Endowment for Financial Education High School Financial Planning Program. Financial education services are free.
- **Windsor and Windham Housing Trust**
  Details: Education and personal assistance is offered to both those seeking to buy a home and homeowners. An 8-hour homebuyer workshop provides an overview of the homebuying process. Individual assistance includes credit report reviews and developing a homebuying plan. Homeowners may receive help with refinancing, delinquency intervention and foreclosure prevention.