## Solarize Kearsarge

## Phone Script: Final push and January 20th event at the Flying Goose

*(intended simply to get the conversation started)*

Hello, this is _____ and I'm a volunteer with the Solarize Kearsarge team from _____(Andover, New London or Wilmot). You have shown interest in the Solarize Kearsarge initiative in the past, and with the January 31st deadline approaching I'mm calling to see if you have any questions or concerns that I could help with.

Discuss questions and/or concerns and invite the person(s) to the January 20th informational session:

- Flying Goose Brewpub on Route 11 in New London.
- 5:00 – 7:00 PM in the dining room and you can feel free to arrive when you can and stay as long as you like
- We will have volunteers from Andover, New London, and Wilmot as well as representatives from our installer partner, ReVision Energy, and Vital Communities, the organization coordinating Solarize Upper Valley
- No pressure for you to sign a contract. We'resimply here to help you make the best decision for you.
- ReVision Energy has offered to pick up the tab for appetizers and your first drink. We expect a good turnout and hope you will join us too.

***I suggest that you provide your phone number and Jonathan's cell phone.***

***Please take notes on these conversations and send the information to Jonathan, Sarah and the team from your town.***